

The age of LNG is here

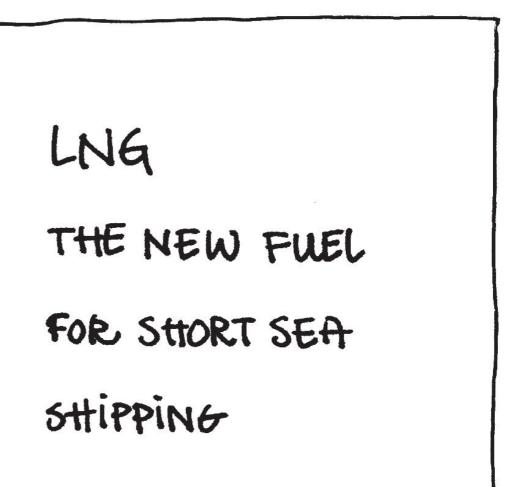
Most cost efficient solution for ECAs

Tor Svensen, President DNV 08 June 2010



What is keeping us back from using LNG for ships?

- At DNV we struggle to understand:
 - why the shipping industry is not moving faster
 - why shipowners are not seeing the opportunity
- LNG as fuel for ships:
 - is commercially viable
 - will address important environmental concerns





The age of LNG is arriving...

- Technically no obstacles
- Safe
- Economically better
- Environmentally a winner



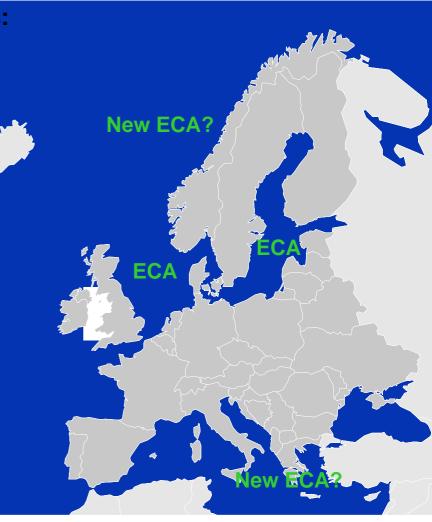
European ECAs - a real challenge

ECA (Emission Control Area) requirements:

- Maximum level of sulphur in fuel, all ships:
 - 1,0% by 1st July 2010
 - 0,1% by 1st January 2015
- Nitrogen emission for newbuildings:
 - 80% reduction in NOx emission from 2016

EU fuel requirements now:

0,1% sulphur in ports and inland waterways





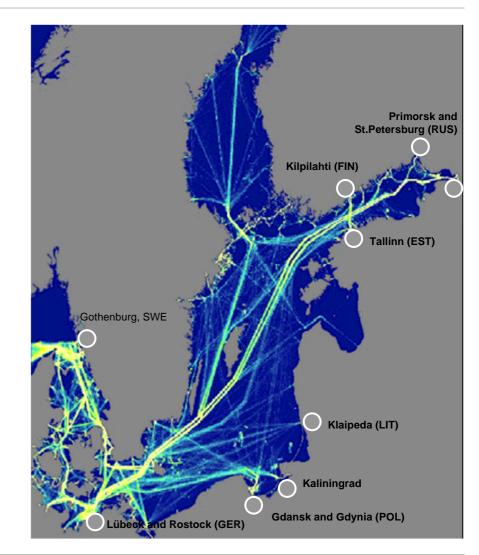
More ECAs to come...

- North American coasts designated as ECA
 - Starting Aug 2011
 - SOx/NOx-control from 2015/2016

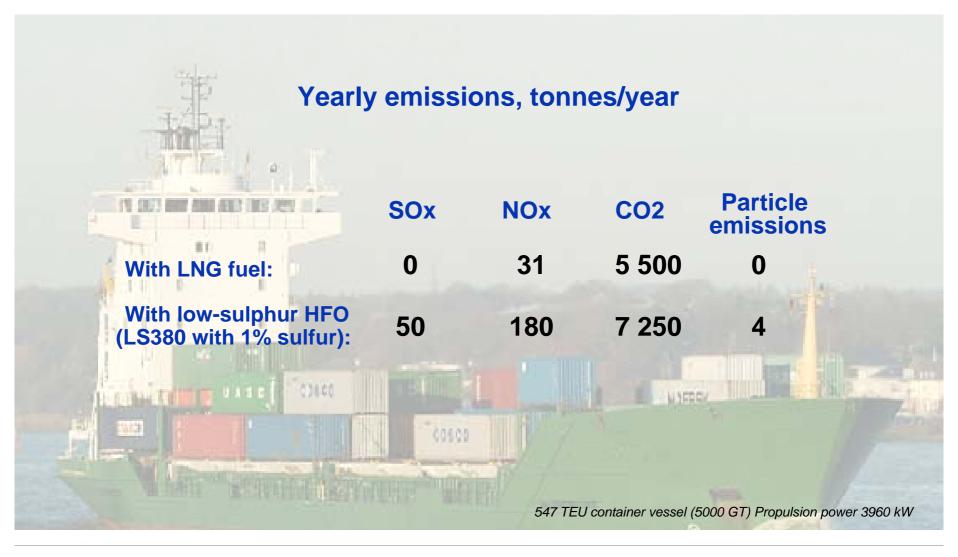


The DNV Baltic Report findings

- More than 2,000 ships operating at any time
- Annual ship emissions:
 - SOx: 135 000 tonnes
 - NOx: 400 000 tonnes
 - CO2: 19 million tonnes
- Ship emissions equals all land-based NOx and twice the SOx emissions from Denmark & Sweden combined



A typical Baltic Sea cargo ship





Technically no obstacles and it is safe

- LNG technology safe and well proven
 - 40 years of LNG tanker operation
 - Used as marine fuel since 2001, now in 20 ships
 - Ongoing research to further improve technical and economical aspects

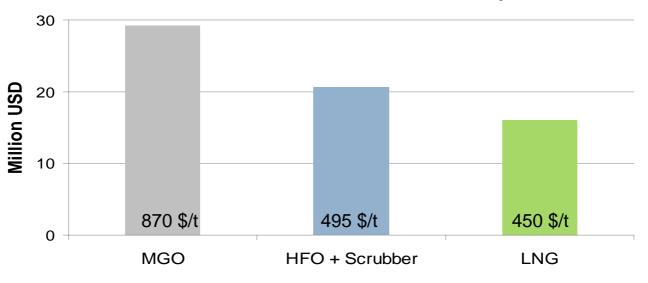




Economically better – over 20 years

- Alternatives to meet the future ECA requirements
 - Low sulphur fuel (0,1% sulphur), install scrubbers, switch to LNG
- LNG saves
 - 45% lower than MGO
 - 22% lower than HFO with scrubber

Ref the DNV Baltic Report



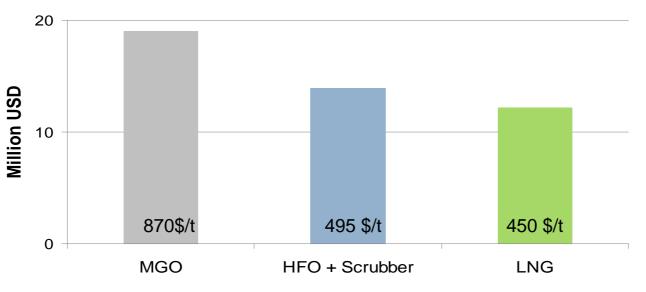
Net Present Value of costs over 20 years



Economically better – over 10 years

- Alternatives to meet the future ECA requirements
 - Low sulphur fuel (0,1% sulphur), install scrubbers, switch to LNG
- LNG saves
 - 35% lower than MGO
 - 12% lower than HFO with scrubber

Ref the DNV Baltic Report



Net Present Value of costs over 10 years



Environmentally a winner





What must happen NOW:

- EU and governments to be frontrunners
- Publicly owned ships to run on LNG
- LNG fuel to be easily available
- LNG fuel to be available at a fair price
- Shipowners to start ordering new ships running on LNG

- Short sea shipping is the most obvious start
- The DNV Baltic Report confirms this

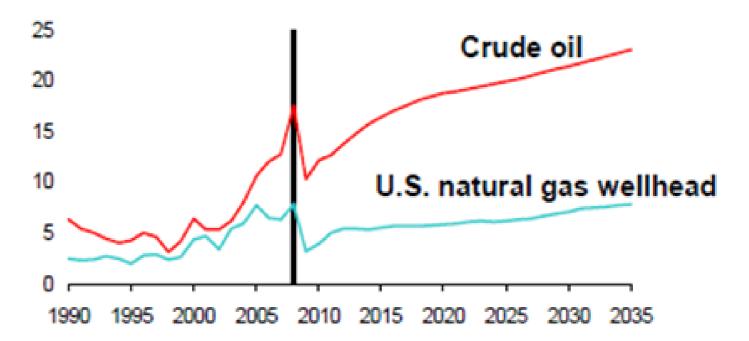




Actual prices and expected price development

Oil and natural gas prices

2008 dollars per million Btu





Summing up

Short sea shipping is the ideal case for LNG fuel

- DNV will actively influence the whole shipping industry including governments and regulators
- DNV will continue to invest in technology and competence to support the transformation to LNG
- DNV will assist shipowners in developing business cases for LNG



DNV is world leader on LNG as fuel

DNV has proven rules for LNG since 2001

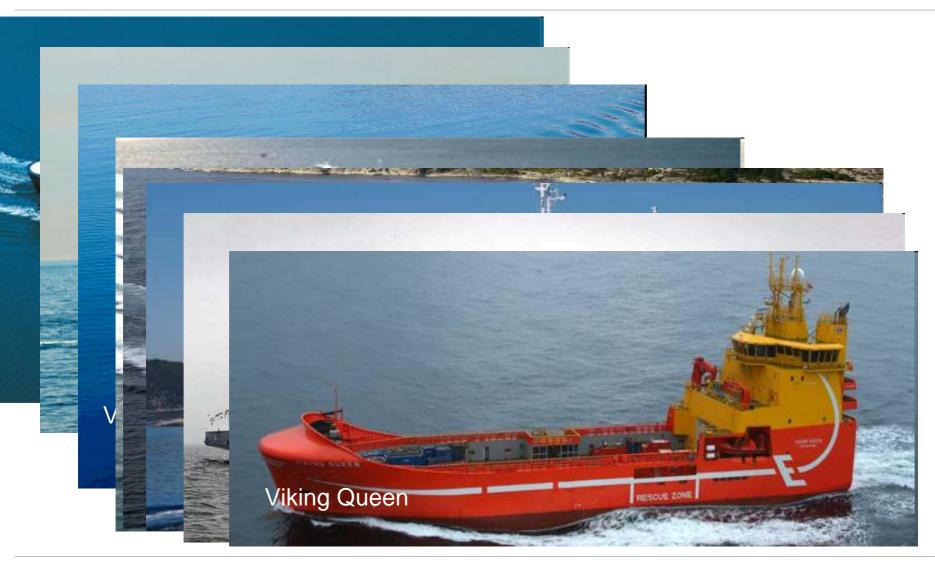


The world's ships on LNG fuel built to DNV class!*

* LNG tankers excluded



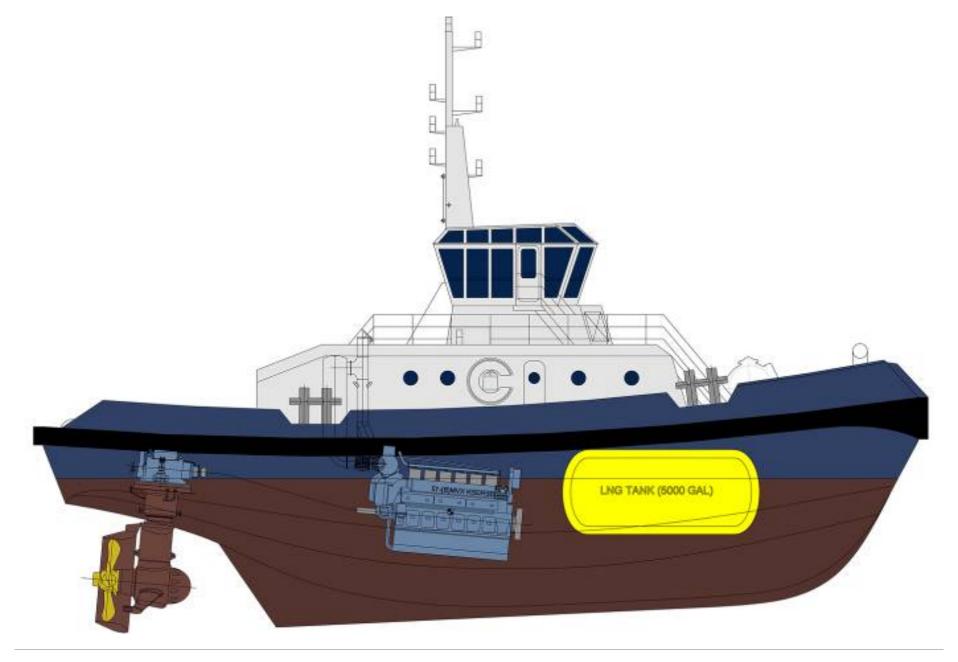
LNG fuelled vessels in operation, some more examples





























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